

## SOFT OFFER FOR BUYERS AND BUYERS MANDATES ONLY.

We the undersigned company is an Authorized Mandate company to a reputable End Seller Company/Refinery in Russian Federation. On behalf of our End seller Company/Refinery, we hereby issue this soft cooperate offer and we are willing and able to provide to capable buyers the following Petroleum Products /Commodities:

### PRODUCT PRICE LIST

1. RUSSIA EXPORT BLEND CRUDE GOST 51 858-2002

Min. Quantity: 300.000 BBL Max. Quantity: 3.000.000 BBL PER MONTH

FOB Price: \$18 Gross / \$14 Net PER BBL

2. RUSSIA EXPORT BLENDS CRUDE GOST 9965-76

Min. Quantity: 300.000 BBL Max. Quantity: 1.000.000 BBL PER MONTH

FOB Price: \$18 Gross / \$14 Net PER BBL

3. DIESEL D2 RUSSIAN GASOIL L-0.2-62 GOST 305-82

Min. Quantity: 50.000 MT Max. Quantity: 200.000 MT PER MONTH

FOB Price: \$140 Gross / \$130 Net PER MT

4. DIESEL D2 AUTOMOTIVE GAS OIL {AGO}

Min. Quantity: 50.000 MT Max. Quantity: 200.000 MT PER MONTH

FOB Price: \$150 Gross / \$40 Net PER MT

5. DIESEL D6 VIRGIN LOW POUR FUEL OIL

Min. Quantity: 100.000.000 Gallon Max. Quantity: 500.000.000 Gallon PER WEEK

FOB Price: \$0.34Gross / \$0.30 Net PER Gallon

6. DIESEL FUEL EN 590

Min. Quantity: 50.000 MT Max. Quantity: 200.000 MT PER MONTH

FOB Price: \$140 Gross / \$130 Net PER MT

7. DIESEL GASOIL ULTRA-LOW SULPHUR 50 PPM

Min. Quantity: 50.000 MT Max. Quantity: 200.000 MT PER MONTH

FOB Price: \$160 Gross / \$150 Net PER MT

8. DIESEL GASOIL ULTRA-LOW SULPHUR 10 PPM

Min. Quantity: 50.000 MT Max. Quantity: 200.000 MT PER MONTH

FOB Price: \$160 Gross / \$150 Net PER MT

9. DIESEL GASOIL ULTRA-LOW SULPHUR 500 PPM

Min. Quantity: 50.000 MT Max. Quantity: 200.000 MT PER MONTH

FOB Price: \$170 Gross / \$160 Net PER MT

10. [RUSSIAN AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL](#)

Min. Quantity: 300.000 BBL Max. Quantity: 2.000.000 BBL PER MONTH

FOB Price: \$ 24 Gross / \$20 Net PER BBL

11. [JET FUEL A1](#)

Min. Quantity: 300.000 BBL Max. Quantity: 2.000.000 BBL PER MONTH

FOB Price: \$24 Gross / \$20 Net PER BBL

12. [LIQUEFIED PETROLEUM GAS PROPANE \(LPG\)](#)

Min. Quantity: 50.000 MT Max. Quantity: 1.000.000 MT PER MONTH

FOB Price: \$110 Gross / \$100 Net PER MT

13. [LIQUEFIED NATURAL GAS 5542-87 \(LNG\)](#)

Min. Quantity: 50.000 MT Max. Quantity: 1.000.000 MT PER MONTH

FOB Price: \$120 Gross / \$110 Net PER MT

14. [HIGH SPEED DIESEL GAS OIL](#)

Min quantity: 50,000 MT Max: 200,000 MT

FOB Price: \$120 Gross/ \$110 Net

**NOTICE:** BUYER MUST STATE THE BELOW PROCEDURES IN THE ICPO

[STANDARD PROCEDURES](#)

1. Buyer issues ICPO with Seller's procedures incorporated in the ICPO plus buyer company registration certificate.
2. Seller issues CI (Commercial Invoice) and Buyer sign and return back to seller with his tank storage agreement TSA and seller provide to buyer the following documents.
  - I. Passport product analysis.
  - II. Company Registration Certificate.
  - III. Tax Registration Certificate
  - IV. Notarized Commitment to Supply
  - V. Notarized Statement of Availability of Product.
3. Buyer provides 2 invoices from buyer selected tank farm Company,
  - a) One invoice for 2 days of tank storage fee, sent to refinery for payment by refinery (address to be provided).
  - b).One invoice for 3 days sent to Buyer for payment by Buyer.
  - c) Buyer and Seller mutually agree, upon receiving their invoices on the simultaneous day, both Buyer and Seller will pay their individual invoices on the day of invoice received or due to time differences not to exceed the next business day No exceptions allowed to enable buyer tank farm company issue the 5 days TSR with GPRS coordinates.
4. Product injected to buyer's tank and seller issues the following PPOP documents to buyer.
  - I. Injection report

II. Dip test authorization (DTA) Unconditional III. Authorization to sell  
IV. Fresh SGS report or Equivalent.

5. Buyer conducts Dip test on the product and make payment for the total value of the injected product via MT103- TT.

6. Seller pays all intermediaries involved in the transaction and subsequence monthly injection continues as per terms and conditions of the commercial invoice and extension between buyer and seller.